

Message Text

UNCLASSIFIED

PAGE 01 STATE 119504
ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 /021 R

DRAFTED BY EA/EP:DSTEBBING:SRP
APPROVED BY EA/EP:AGEBER
EA/J:HCOCHRAN
EA/EX:HMILLS
EB/OCA:ALZUCCA (INFO)
COM/OEC/ITA:SHAYS (INFO)

-----066322 110335Z /14

P 102237Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO PRIORITY

UNCLAS STATE 119504

INFORM CONSULS

E.O. 11652:N/A

TAGS: BEXP

SUBJECT: FOREIGN BUYER PROGRAM (FBP): FSO/FSL PER DIEM
AND RELATED TRAVEL

REF: A) STATE 112660; B) TOKYO 5269

1. REF. A WAS NOT CLEARED BY EA AND OMITTS MENTION OF ASSISTANCE EA BUREAU MIGHT PROVIDE.
2. IN VIEW OF SPECIAL IMPORTANCE ADMINISTRATION ATTACHES TO PROMOTION OF EXPORTS TO JAPAN, EA BUREAU IS WILLING TO CONSIDER, ON CASE-BY-CASE BASIS, POSSIBILITY OF FUNDING PARTIAL PER DIEM OF FSO/FSL ESCORT OFFICER IN CONNECTION WITH FOREIGN BUYER TRAVEL TO SHOWS NOT PARTICIPATING IN FBP. AS IN CASE OF TAKARA ESCORT TRAVEL IN FEBRUARY 1978, UNCLASSIFIED

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THIS APPLIES TO TRIP WHERE AIRLINE IS FUNDING TRAVEL AND LODGING EXPENSE OF ESCORT OFFICER, AND PER DIEM REQUIREMENT IS MODEST (A FEW HUNDRED DOLLARS PER TRIP). AS PARA. 3 OF REF. B STATES, THERE IS NEED TO BE SELECTIVE IN PROPOSING FSO/FSL ESCORTS FOR JAPANESE FOREIGN BUYER GROUPS. EA WILL EXPECT POST TO NOTIFY STATE AND COMMERCE OF JUSTIFICATION FOR SELECTING NON-FBP SHOWS AS EARLY IN RECRUITMENT PROCESS

AS POSSIBLE, AND IT WILL MAKE DECISION IN CONSULTATION
WITH COMMERCE. WE WOULD ALSO REPEAT CAUTION EXPRESSED

PARA 4 OF REF A THAT COMMERCE DOES NOT ASSURE ADEQUATE
ASSISTANCE TO FOREIGN VISITORS TRAVELING TO NON-DESIGNATED
SHOWS.

3. AFTER EACH TRIP BY FOREIGN BUYER GROUP, ESCORT OFFICER
SHOULD SUBMIT REPORT ON RESULTS BY TELEGRAM RPT TELEGRAM,
AND MAKE CLEAR WHICH SHOWS ARE FBP AND WHICH NON-FBP.

4. WHEN REQUESTING ESCORT PER DIEM FOR VISITS TO NON-FBP
SHOWS, PLEASE SLUG POSTS' CABLES FOR EA COMMERCIAL COORDINA-
TOR AND EA/EX. VANCE

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PAGE 01 STATE 119504
ORIGIN EA-04

INFO OCT-01 ISO-00 /005 R

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DRAFTED BY:EA/J:HACOCCHRAN

APPROVED BY:EA/J:NPLATT

-----079093 121152Z /46

R 120616Z MAY 78

FM SECSTATE WASHDC

TO AMCONSUL FUKUOKA

AMCONSUL NAHA

AMCONSUL OSAKA AKOBE

AMCONSUL SAPPORO

UNCLAS STATE 119504

FOLLOWING REPEAT STATE 119504 ACTION TOKYO DATED MAY 10, 1978.

QUOTED: UNCLAS STATE 119504

INFORM CONSULS

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AND RELATED TRAVEL

REF: A) STATE 112660; B) TOKYO 5269

1. REF. A WAS NOT CLEARED BY EA AND OMITTS MENTION OF ASSISTANCE EA BUREAU MIGHT PROVIDE.

2. IN VIEW OF SPECIAL IMPORTANCE ADMINISTRATION ATTACHES TO PROMOTION OF EXPORTS TO JAPAN, EA BUREAU IS WILLING TO UNCLASSIFIED

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4. WHEN REQUESTING ESCORT PER DIEM FOR VISITS TO NON-FBP SHOWS, PLEASE SLUG POSTS' CABLES FOR EA COMMERCIAL COORDINATOR AND EA/EX. VANCE

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